

Medical Technology Enterprise Consortium

Martin Bink, Director, Defense and Security Collaborations

RESEARCH MATTERS **LIVE**



UNIVERSITY OF
GEORGIA
Office of Research

Military Technology Enterprise Consortium (MTEC)

- Why – do we need a consortium
- Who – is in the consortium and how do we partner
- What – kinds of funding opportunities
- How – to find and submit responses



U.S. Army Medical Research and Development Command (MRDC)

- MRDC executes and manages the majority of medical-related research in DoD.

MRDC Centers and Agencies (9)

- e.g., Walter Reed Army Institute of Research

Congressionally Directed Medical Research Program

- Public-purpose Medical Research

Sister Services

- e.g., Naval Medical Research Center

Basic, Applied and **Advanced** Research *and* Translational Programs



Other Transaction Agreement (OTA)

- Procurement vehicle that provides agility to the acquisition of **prototypes, technology demonstrations, and commercial development.**
 - Similar to a Blanket Agreement
 - No additional “competition” for similar requirements
- MRDC entered into an OTA with the Medical Technology Enterprise Consortium “**to develop and produce new U.S. Food and Drug Administration-approved vaccines, biologics, drugs, medical software, devices, and procedures to protect, treat, and optimize the health and performance of the U.S. military personnel.**”



Medical Technology Enterprise Consortium (MTEC)

- MTEC (<https://www.mtec-sc.org/>) =
 - Small and Medium bio-technology companies
 - Non-profit research organizations
 - Commercialization and regulatory companies
 - Universities and Research Foundations
- MTEC exists to service the MRDC OTA.*
- Only MTEC members can execute MRDC OTA work.
- MRDC can solicit non-OTA projects through MTEC.
- MRDC does not have to fund MTEC solicitations.
- MRDC solicits through other vehicles as well.
- Other sponsors can solicit through MTEC.



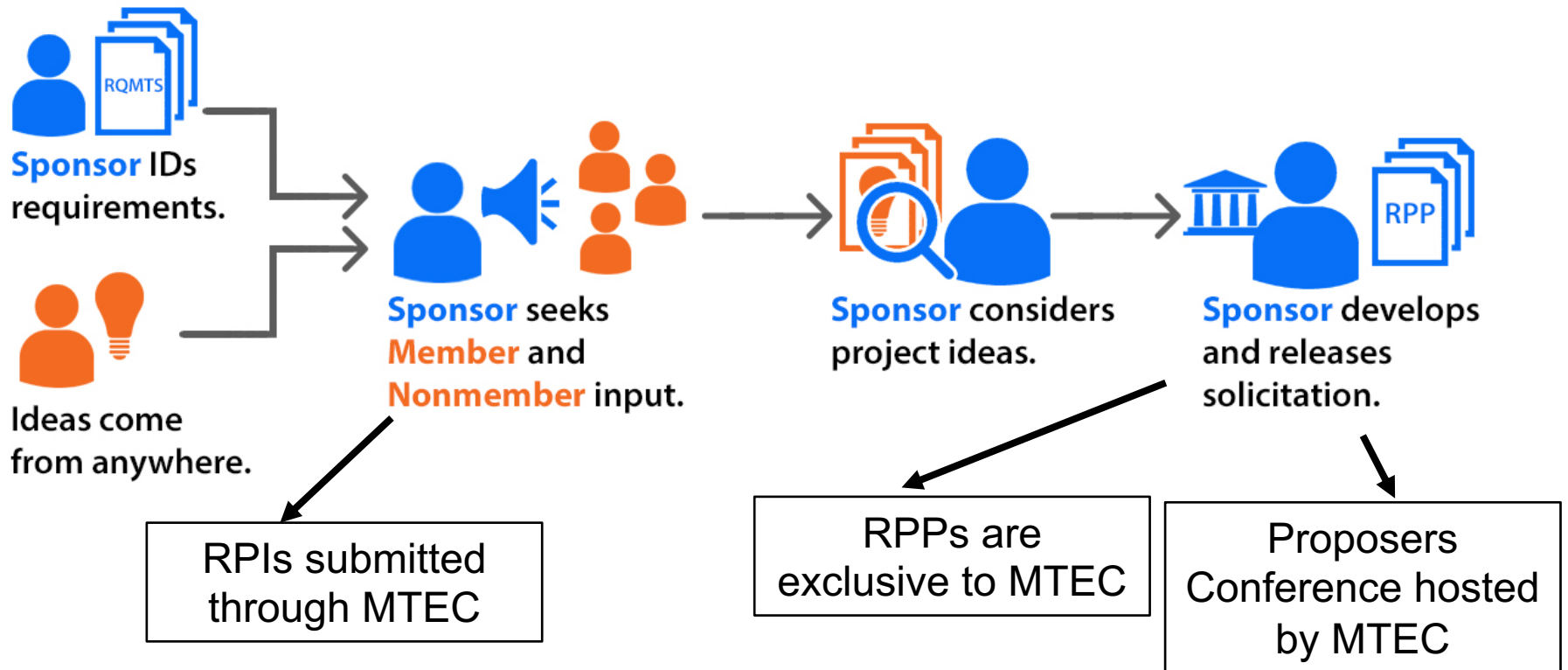
MTEC Projects

- Advanced Research – Military Relevance
 - Validated concept that needs matured to a prototype
 - Re-application of an existing solution
 - Translational research
- Therapeutics
- Drug/Treatment Delivery
- Diagnostics
- Modeling and Simulation
- Information Management
- Go to <https://www.mtec-sc.org/solicitations/>



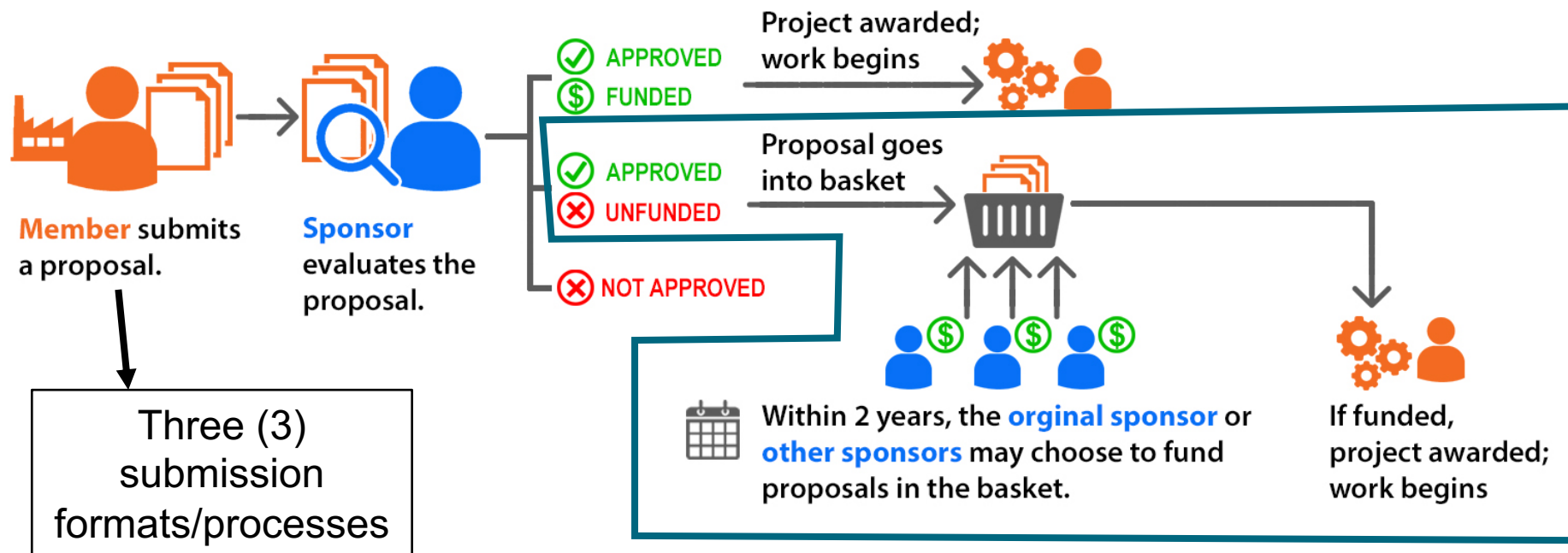
MTEC Solicitations

- Go to <https://www.mtec-sc.org/mtec-solicitation-process/>



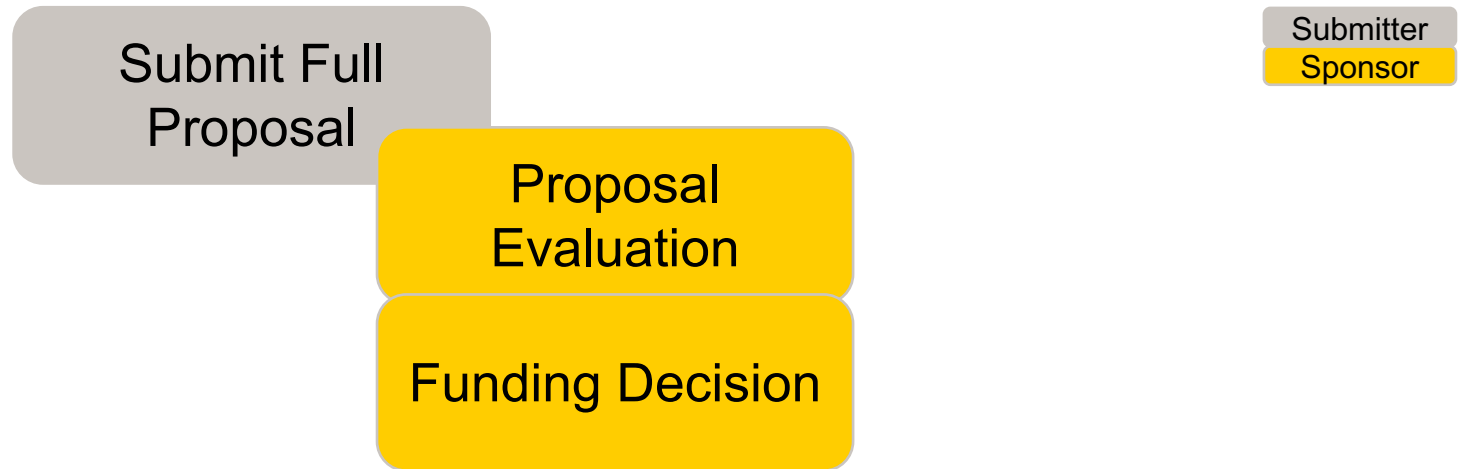
MTEC Solicitations

- MTEC Basket Provision



MTEC Submissions

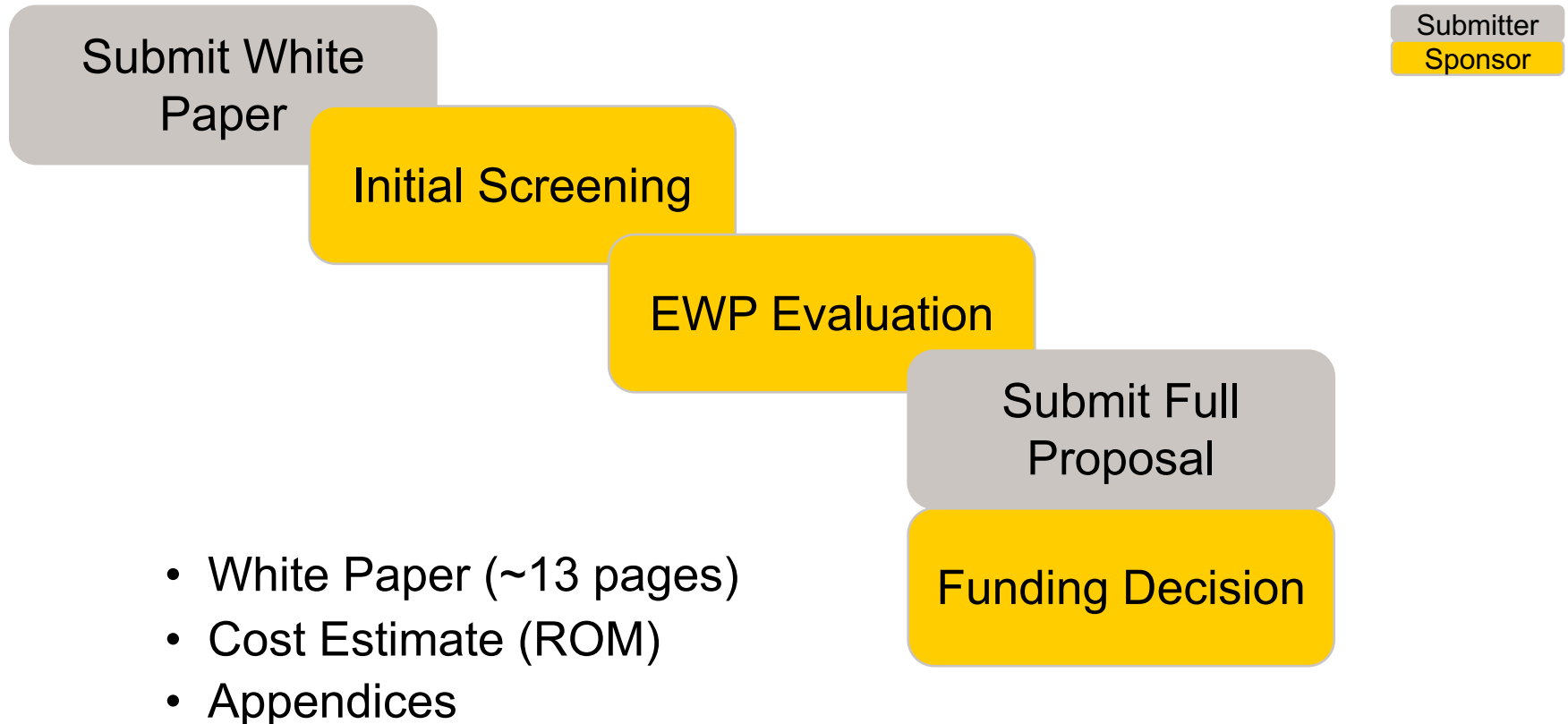
- Full Proposals
 - Proposals are submitted and evaluated in a “traditional” manner



- Technical and Cost Proposals
- Appendices

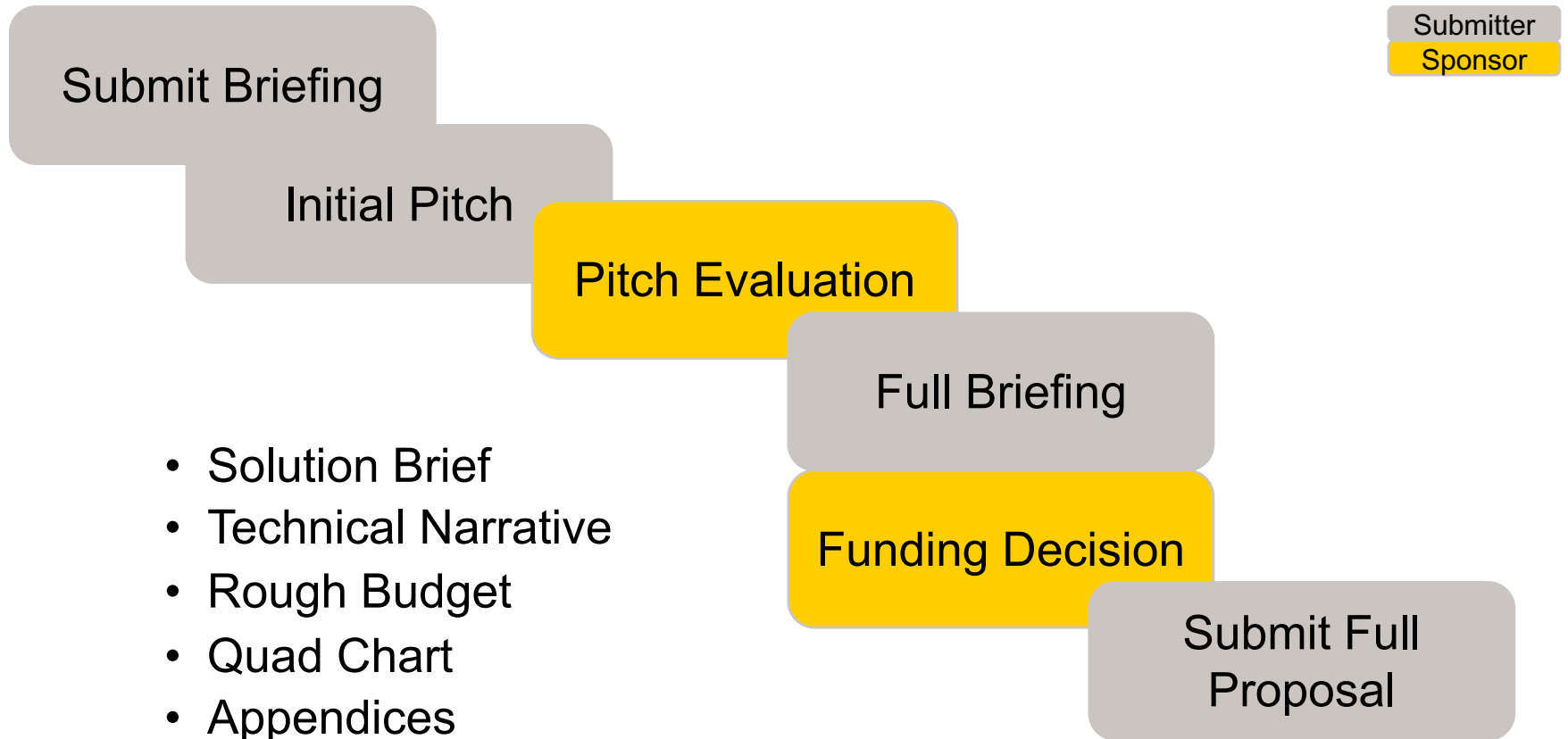
MTEC Submissions

- Enhanced White Papers



MTEC Submissions

- Solution Brief
 - “Pitch” to sponsors and “discuss” technical issues



MTEC Submissions

- Appendices
 - Statement of Work
 - **Intellectual Property & Data Rights**
 - **Warranties and Representations (Authority to use Other Transaction Agreement)**



MTEC Submissions

- Submit through SPA – Contracts Office
- Submitted to MTEC through a web Portal
 - BIDS



Summary

- Why use MTEC?
 1. (Early) Access to MRDC funding opportunities.
 2. Input on funding requirements or technologies.
 3. Build partnerships (other researchers and sponsors).
 4. Basket Provision and other flexible funding processes.





Questions

