Medical Technology Enterprise Consortium

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Military Technology Enterprise Consortium (MTEC)

• Why – do we need a consortium
• Who – is in the consortium and how do we partner
• What – kinds of funding opportunities
• How – to find and submit responses
U.S. Army Medical Research and Development Command (MRDC)

- MRDC executes and manages the majority of medical-related research in DoD.

MRDC Centers and Agencies (9)
- e.g., Walter Reed Army Institute of Research

Congressionally Directed Medical Research Program
- Public-purpose Medical Research

Sister Services
- e.g., Naval Medical Research Center

Basic, Applied and Advanced Research and Translational Programs
Other Transaction Agreement (OTA)

• Procurement vehicle that provides agility to the acquisition of prototypes, technology demonstrations, and commercial development.
  • Similar to a Blanket Agreement
  • No additional “competition” for similar requirements

• MRDC entered into an OTA with the Medical Technology Enterprise Consortium “to develop and produce new U.S. Food and Drug Administration-approved vaccines, biologics, drugs, medical software, devices, and procedures to protect, treat, and optimize the health and performance of the U.S. military personnel.”
Medical Technology Enterprise Consortium (MTEC)

- MTEC ([https://www.mtec-sc.org/](https://www.mtec-sc.org/)) =
  - Small and Medium bio-technology companies
  - Non-profit research organizations
  - Commercialization and regulatory companies
  - Universities and Research Foundations
- MTEC exists to service the MRDC OTA.*
- Only MTEC members can execute MRDC OTA work.
- MRDC can solicit non-OTA projects through MTEC.
- MRDC does not have to fund MTEC solicitations.
- MRDC solicits through other vehicles as well.
- Other sponsors can solicit through MTEC.
MTEC Projects

• Advanced Research – Military Relevance
  • Validated concept that needs matured to a prototype
  • Re-application of an existing solution
  • Translational research

• Therapeutics
• Drug/Treatment Delivery
• Diagnostics
• Modeling and Simulation
• Information Management

• Go to https://www.mtec-sc.org/solicitations/
MTEC Solicitations

- Go to [https://www.mtec-sc.org/mtec-solicitation-process/](https://www.mtec-sc.org/mtec-solicitation-process/)

Sponsor IDs requirements.

Ideas come from anywhere.

RPIs submitted through MTEC

Sponsor seeks Member and Nonmember input.

Sponsor considers project ideas.

Sponsor develops and releases solicitation.

RPPs are exclusive to MTEC

Proposers Conference hosted by MTEC
MTEC Solicitations

• MTEC Basket Provision

Member submits a proposal. Sponsor evaluates the proposal.

Three (3) submission formats/processes

Within 2 years, the original sponsor or other sponsors may choose to fund proposals in the basket.

If funded, project awarded; work begins
MTEC Submissions

• Full Proposals
  • Proposals are submitted and evaluated in a “traditional” manner

- Submit Full Proposal
- Proposal Evaluation
- Funding Decision

• Technical and Cost Proposals
• Appendices
MTEC Submissions

- Enhanced White Papers

  - Submit White Paper
  - Initial Screening
  - EWP Evaluation
  - Submit Full Proposal
  - Funding Decision

- White Paper (~13 pages)
- Cost Estimate (ROM)
- Appendices
MTEC Submissions

• Solution Brief
  • “Pitch” to sponsors and “discuss” technical issues

  Submit Briefing

  Initial Pitch

  Pitch Evaluation

  Full Briefing

  Funding Decision

• Solution Brief
• Technical Narrative
• Rough Budget
• Quad Chart
• Appendices

Submit Full Proposal
MTEC Submissions

• Appendices
  • Statement of Work
  • Intellectual Property & Data Rights
  • Warranties and Representations (Authority to use Other Transaction Agreement)
MTEC Submissions

• Submit through SPA – Contracts Office
• Submitted to MTEC through a web Portal
  • BIDS
Summary

• Why use MTEC?
  1. (Early) Access to MRDC funding opportunities.
  2. Input on funding requirements or technologies.
  3. Build partnerships (other researchers and sponsors).
  4. Basket Provision and other flexible funding processes.
Questions